# Encounter Healing. **Experience Hope.**

Victory Health Partners 2020 Annual Report

obert Light M.D.

**2020** was a year none of us could have predicted. We began 2020 with a could not have been more true and essential as the clinic's doors remained open to share healing and hope to our patients during a pandemic. As we experienced the significant needs within the lives of our patients, the clinic's calling to provide physical, emotional and spiritual healing never wavered. And neither did you. You, as our partners, were committed through your generous financial support, in-kind donations and volunteering your time within the clinic. The kindness from meals delivered and PPE donated encouraged the staff and equipped the clinic to serve our patients safely. We cannot thank you enough.

Throughout these challenging times, we have all encountered many trials. We have experienced the loss of normalcy, being in community and we have endured a sense of confusion and uncertainty. As the absence of hope and healing has permeated within our community, we see the transformational impact Jesus is making within the lives of our patients as they encounter His healing and experience the hope of His love. The works of God are displayed and illustrated through each encounter with our patients. There are truly no words to articulate the significance of the eternal healing and hope God has worked at Victory and through you. Our prayer is that you will experience the God of healing and hope as you see His compassion throughout the pages of Victory Health Partners' 2020 Annual Report.



### **MISSION STATEMENT**

As a witness for Jesus Christ, Victory Health Partners exists to minister to the physical, emotional and spiritual needs of the medically under-served by providing affordable, quality health care services. We recognize that God is the True Healer and the source of all. We seek to know Jesus Christ, His Son and to make Him known.

### From the Chairman

"Thou shalt love the Lord thy God with all thy heart, and with all thy soul, and with all thy mind. And the second is like, unto it, Thou shalt love thy neighbor as thyself. Love is our greatest commandment. Victory Health Partners exemplifies loving our neighbors by serving those in need at their most vulnerable. I have supported VHP for many years by giving my time, talent, and resources to assist the mission of healing the physical and spiritual needs of those in need. Through the skills of the physicians and love of Christ, Victory Health Partners is making a lasting impact in the lives of our neighbors throughout the community."

### — Ira Bates, Jr. Board Chairman

# **Our Leadership**

### **EXECUTIVE/MEDICAL DIRECTOR** Dr. Robert Lightfoot

### **BOARD OF DIRECTORS**

Chairman: Ira Bates, Jr. Vice Chairman: Erin Delaporte Treasurer/Secretary: Audra Harper Immediate Past Chairman: Keith Manwaring

### **BOARD MEMBERS**

Tom Bramlett Sorina Suma Christian Michael Hofto Todd LaCour Bill Pipkin Marion Quina, Jr. Mark Spivey Richard Sullivan

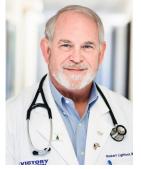
**LEGAL ADVISOR** J. Robert Turnipseed

### Emeritus

James C. Bledsoe Dr. Stephen Dill Dr. Mark Foley Dr. Robert McGinley Jon Pierce Nann Worel

# A Word from Dr. Robert Lightfoot

In Mark 1:40-42, we read of the encounter of a leper with Jesus, the leper kneeling down to Jesus and imploring Him, "If You are willing, You can make me clean." Then we see Jesus, moved with compassion, put out His hand and touch the leper saying, "I am willing, be cleansed." With that touch, because of His compassion and His willingness, complete healing flowed and the leper was made clean not just physically, but emotionally and spiritually. Simply, the leper encountered the living God and experienced his moment of healing.



From the start of the ministry of Victory Health Partners, it has been our desire that each person would encounter this Jesus; experience His compassion, His willingness to heal

and His healing embrace through what we do each day. We desire for each person to experience spiritual, emotional and physical healing as we meet them with the love of God at their greatest need. That encounter is their moment of healing!

Even in these hard times, or especially during these hard times, we can testify of the faithfulness of God in and through Victory. We see and hear, daily, the testimonies of our patients' healing. It is only through your compassion as donors, the sacrificial giving of time and talent of our volunteers, the incredible service to our patients by our partner physicians, and a staff who is fully committed to the mission and ministry that this occurs. Victory is even more committed now to share Jesus' compassion and willingness to heal and touch! Thank you for joining us!

Blessings upon blessings!

Roha )

Robert D. Lightfoot, M.D. Founder and Executive/Medical Director

# Moments of Healing: 2020 Impact



# Impact of Compassionate Care

\$1 donated translates to \$40 worth of healthcare

2020 Organizational Efficiency Salaries – \$840,571 Insurance – \$132,888 Professional Fees – \$7,350 Supplies & Direct Expenses – \$36,094 Facility Related Expenses – \$18,956 Laboratory Fees – \$82,008 Contract Labor – \$14,904 Taxes and Licenses – \$3,135 Development & PR - \$15,326 Technology - \$25,431 Postage and Printing- \$6,214 2020 Expenses - \$1,182,877 2020 Budget - \$1,228,726



# The Next Step in Healthcare: Our Medical Partners

Partnerships was purposefully placed in Victory's name from our inception because we knew that without our medical partners, Victory would not have the capacity to care for the complete needs of our patients. Victory has a network of over 150 partner specialists who will examine and treat in their own offices for an affordable fee. Specialty partnerships range from cardiology, chiropractic, orthopaedic, oncology, podiatry, dermatology and more. These partnerships provide the next step of healthcare that was previously too expensive for our patients. In 2020, the estimated value of the specialty care provided to patients was over \$20 million. One of the unforeseen blessings from these partnerships is the dignity restored to our patients as they felt like they were treated like 'everyone else' at the specialists' offices.

Advantage Diabetic Supplies and Shoes Alabama Breast and Cervical Cancer Early Detection Program Alabama Orthopaedic Clinic Ascent Audiology and Hearing Azalea City Physicians for Women Barco X-Ray Cardiology Associates Cardiovascular Associates Chiropractic Works **Clardy Contact Lens Center** Coastal Clinical Research **Coastal Neurology Institute Comprehensive Pain Management &** Rehab **Covenant Hospice** Dermatology Center Discover Chiropractic Center Dr. Corsentino Chiropractic & Associates Focus MD

Healing Touch Chiropractic Horizon Research Group Immediate Care of the South **Infirmary Health Systems** Integrity Training and Consulting Services Lifelines Counseling Medical Center Podiatry Mental Health of Mobile Mercy Medical Hospice Mercy Medical Hospital Mitchell Cancer Center **Mobile Lions Club** Mobile Medical and Diagnostic Mobile Neurology Group Mobile Premier Pediatric Dentistry Nephrology Associates **Occupational Health Center** Premier Medical Group Prevent Blindness America

**Providence Hospital** Providence Hospital – Diabetes Clinic Providence Surgical Services Quest Diagnostics Springhill Memorial Medical Center Springhill Memorial Medical Center – Wound Care Clinic Suburban Radiology Sunrise Dermatology Table in the Wilderness Counseling The Center for Dermatology The Orthopaedic Group Urology Associates USA Health University Hospital USA Department of Cardiorespiratory Care White Smile Center Willis Family Dentistry YMCA of Mobile

# Our Partnerships Make All Things Possible

2020 Income by Source



"Since coming to Victory, I have been connected with a great team of doctors. From Dr. Lightfoot to all of the specialty care doctors. I have been healed. God sent me here to you. I would not be here today if it wasn't for Victory."

– Victory Patient

### The Living Stone Society

### "You also, as living stones, are being built up as a spiritual house." – 1 Peter 2:5

The Living Stones Society was created to honor individuals and families, foundations, and companies contributing collectively \$1,000 annually. It is their spirit of generosity, personal investment and compassion that we established the Living Stones Society. In 2020, you impacted the lives of thousands of our patients. Because of you and your compassion and significant generosity, our patients find healing for their broken bodies and hope for their weary hearts.

### \$25,000 and above

Mr. and Mrs. Joe Byrum Community Foundation of South Alabama The Crampton Charitable Trust Infirmary Health Systems J. L. Bedsole Foundation Mr. and Mrs. Kenny Muscat Providence Hospital United Way of Southwest Alabama Springhill Medical Center

#### \$10,000 to \$24,999

Dr. and Mrs. Richard Beverly Catranis Family Foundation Church of His Presence Dr. Monte L. Moorer Foundation Charitable Trust The Florence Foundation Hargrove Engineers + Constructors Hearin-Chandler Foundation Henson and Kirkland Charitable Foundation The Mapp Family Foundation RJJB Family Foundation State of Alabama Honorable and Dr. John Williams Mr. and Mrs. Tad Zebryk

#### \$5,000 to \$9,999

BancorpSouth **BBVA** Compass Bank C. D. Helen and Jeff Glaze Foundation Mrs. Charlene Campbell Church of the Highlands **Covenant Presbyterian Church** of Mobile, Inc. **Exotic Import Specialists** General Insulation Mr. and Mrs. Douglas J. Glassburn Hart's Fried Chicken Mr. and Mrs. David Havnes Julien F. Marx Foundation Trust Mrs. Terry Lathan Mr. and Mrs. Prentiss Lawson Master Boat Builders Dr. Marion McMurphy

People of Mars Hill Mr. and Mrs. Benny Snow The Ethyl Burgess Maschmeyer Trust The First Bank Mr. and Mrs. Brent Wilson Woodmen Life Ch.1

#### \$2,500 to \$4,999

Alabama Power Foundation Mr. and Mrs. Mike Berry Mr. and Mrs. Kevin Bryars Mr. and Mrs. S. Wesley Carpenter Mr. and Mrs. Dennis Carroll Christ United Methodist Church Dr. Corsentino and Associates FairHope Direct First Protective Mr. and Mrs. Terry Harbin Harry J. and Aloyis L. Sonneborn Charitable Foundation Dr. and Mr. Zac Lambrecht Mr. and Mrs. John Leedy Lillian C. McGowin Foundation Luke 4:18 Fellowship Mr. and Mrs. Roger McConnell Mr. and Mrs. Timothy Morris The Moses Foundation Mt. Hebron Church Ministries Network for Good O'Melia Foundation Charitable Trust Mr. and Mrs. Emory B. Peebles Mr. and Mrs. Bill Pipkin Dr. and Mrs. Kevin Prewett Mr. and Mrs. Marion Ouina Mr. and Mrs. Richard Sullivan Tensaw Mulch, Inc. The Frank Ladd and Vivian LaVerne Duvalle Charitable Trust The Miller Charitable Foundation, Inc. Mr. and Mrs. Don Williams

#### \$1,000 to \$2,499

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Alabama West Florida Conference United Methodist Church
Merchants and Marine Bank
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BB&T
Beachcomber Marina
Mr. and Mrs. John Bell
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"I want to thank you for making Victory Health Partners available to people like me. I am a Type II diabetic with several medical problems. After the loss of my insurance, I was left in a situation of survival with a potential life threatening illness if I did not have access to medical treatment."

- Victory Patient

## Expanding Victory's Potential: Our Volunteers

The 40,000 volunteer hours represent time filled with intentional moments of care and compassion transforming the lives of our patients. It is in these moments that Victory's purpose is fulfilled. Every task from answering the phones, sorting medications, triaging a patient has purpose and equips Victory to fulfill our mission.

"The volunteers are compassionate people who carry on the work of Christ through healing hands."

- Victory Patient

Dr. and Mrs. Michael Meshad Mr. George Montgomery Mr. C. Moore Mr. and Mrs. Tim Op't Holt Pathway Church Dr. and Mrs. Keith Peevy Dr. Grace Pilot Premier Paging Inc. Mr. and Mrs. Bernard Quinn Mr. and Mrs. Marshall Rainwaters Redd Pest Solutions of the Southeast Inc. Mr. and Mrs. Ken Rotella Mr. Steven Sheridan Mr. and Mrs. Ward Simpson Spring Hill Baptist Church Spring Hill Presbyterian Church St. Paul's Episcopal Church Mr. and Mrs. Michael Stashak The Hatchett Foundation Mr. Ray Thompson Ms. Annise Uphaus Dr. and Mrs. James West Ms. Linda Wettermark Mr. and Mrs. D.A. Wilhelm Order of Ahepa Charitable Foundation William G. Helis Chapter 310 Mr. and Mrs. Edward Williams Willis Foundation

### Churches

Abiding Word Fellowship Church Calvary Baptist Church Chickasaw United Methodist Church Christ United Methodist -Racerunners Sunday School Class Christ United Methodist Church -Esther Circle Christ United Methodist Church -Lvdia Circle Coden United Methodist Church Cottage Hill Baptist Church -Joy Belles Life Group Cypress Shores Baptist Church Sonshine Class First Baptist Church of Satsuma First United Methodist Church of Grand Bay - United Methodist Women Spring Hill Baptist Church -Gayle Ferrill Sunday School Class Harvest Church Holy Spirit Anglican Church Ida Clapper Sunday School Class National Christian Foundation Alabama New Hope United Methodist Church Providence United Methodist Church **Redemption Church** Satsuma First Assembly of God Spring Hill Presbyterian Church -Presbyterian Women

Stockton Presbyterian Church Women's Auxiliary Theodore UMC Senior Shepherds Theodore United Methodist Women Westwood Baptist Church

#### Companies

Affordable Painting and Construction Alabama Power Service Organization Azalea Orthopaedics & Sports Medicine Best Buy C. S. Chiepalich, P.C. Christ Redeemer Church Christian Community Foundation of Memphis and Mid-South **Destiny Television Don Mayes Properties** Dowell Financial Group **Evonik Corporation** Eye Heart World Franklin Primary Health Center, Inc. Helmsing Leach Herlong Newman & Rouse, PC Integrity Cleaning Service Jude 3 Ministries Kitchens Electric Co., Inc. Ladd Architectural Door & Specialty Long & Long, PC Merchant Services Merchants Transfer Company **Outlaw Plastic Surgery** Ozark Insurance Agency

P E O Sisterhood Chapter L Premier Medical Group Renew Physical Therapy and Wellness Southern Medical & Mobility Stafford and Associates, Inc. The Blackbaud Giving Fund The Cave Ministries University of Mobile Wendy Wilson Photography Wilkins Miller Hieronymus, LLC Yeager's Professional Repair and Service Center

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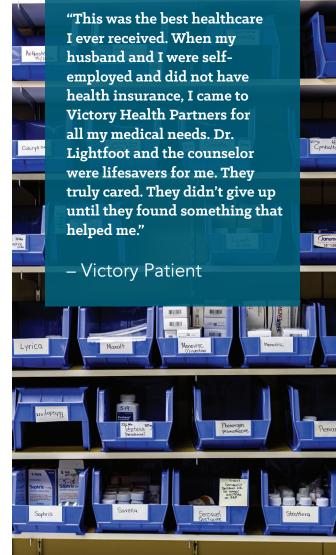
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"Volunteering at Victory has proven to be one of the most influential experiences of my life. It is a beautifully unique environment of genuine compassion, generosity, and faith that is difficult to find in healthcare. My time spent at the clinic has taught me invaluable lessons about life and medicine that I will carry with me far beyond my days as a volunteer."

– Jonathan Swint, Triage Volunteer Honorable Dominick Matranga Mrs. Mary Matrangelo Ms. Hayley Maulsby Mr. and Mrs. John Mayo Dr. Graham McClintock Honorable Edward McDermott Ms. Janice McFadden Mr. and Mrs. Todd McGehee Dr. and Mrs. Robert McGinley Ms. Cheryl McGowan Mr. and Mrs. Kevin McKinney Mrs. Shirley McKinney Mr. Timothy McLain Dr. and Mrs. John McMahon Ms. Sarah McMichael Ms. Janice McPherson Mr. Michael Meador Ms. Katy Meador Mr. Edward Merry Ms. Heather Miller Mr. Gary Miller Ms Patricia Mitchell Ms. Jennifer Moore Mr. and Mrs. Leland Moore Ms. Suzanne Moreno Dr. and Mrs. Billy Mosley Mr. and Dr. Terry Motley Ms. Sharon Murrill Ms. Maureen Muschel Mr. and Mrs. H. Reed Myers Mr. and Mrs. Mike Napp Mr. David Neal

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#### In Kind

A Step Ahead Affordable Podiatry Airbus BBVA Cottage Hill Baptist Church Cottage Hill Baptist Church -Gloria Burks Life Group CPAP Solutions Crew Fitness Crossfit Saraland DocRX Elizabeth's Garden ELM



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Hope and healing restored, during a pandemic, has brought significant change in the lives of our patients. Thank you to the following foundations and companies for coming alongside Victory during this unchartered season and equipping our staff and volunteers throughout the pandemic. From providing PPE and mental health counseling to financial gifts, you have empowered Victory to remain fully functional to meet the growing needs of our uninsured neighbors along the Gulf Coast.

The Community Foundation of South Alabama's Mobile Area Disaster Relief Fund

**AT&T** Foundation

United Way of Southwest Alabama Nonprofit Sustainability Fund

Hargrove Foundation

Alabama Power Foundation

State of Alabama Covid Relief Grants

Evonik

The Hearin-Chandler Foundation

# One Purpose. Many Partners. Tremendous Potential.

Every gift generously given to Victory restores and saves lives. There is much at stake for our patients who lack access to affordable and quality healthcare, but because of your commitment to their healing, they have hope for their journey.





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