

## 20 21 ANNUAL REPORT

Healing and Hope Victory Health Partners

## VICTORY HEALTH PARTNERS **MISSION STATEMENT**

As a witness for Jesus Christ,
Victory Health Partners exists
to minister to the physical,
emotional and spiritual needs
of the medically under-served
by providing affordable,
quality health care services.
We recognize that God is the
True Healer and the source of
all. We seek to know Jesus
Christ, His Son and to make
Him known.



## A NOTE FROM THE 2021 BOARD CHAIR

Ira Bates, Jr. Vice President Community
Development Officer, The First Bank,
A National Banking Association

"Blessed is the man that trusts in the LORD, and whose hope the LORD is." Jeremiah 17:7

Faith, Hope and Love is at the core of what we do at Victory Health Partners. I believe through faith and the actions of love we are able to foster hope to our neighbors at their most vulnerable time. Hope is the anchor to our soul and a major key to the healing process. When Christ is our Hope, we have a steady and sure anchor that will see us through our most difficult of times. Hope for healing for all, through the faith and skill of our physicians, staff and many volunteers, is our mission. We know that in Christ is all faith, love, hope and healing. I am honored to serve Victory Health Partners in continuing the great commission of spreading the Gospel and making a lasting impact in the lives of our neighbors throughout the community.

## Our Leadership

EXECUTIVE/MEDICAL DIRECTOR
Dr. Robert Lightfoot

### **BOARD OF DIRECTORS**

Ira Bates, Jr., *Chair* Erin Delaporte, *Vice Chairman* Audra Harper, *Treasurer/Secretary* 

#### **BOARD MEMBERS**

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## A WORD FROM DR. ROBERT LIGHTFOOT

As I enter the clinic, I am often reminded of a moment with the Lord when He spoke to me saying, "Every time you listen, you get to hear My heartbeat." The heartbeat of a patient who has nowhere else to go to receive care. The heartbeat of a single mom who has juggled paying for her rent, her children's school supplies, and her insulin for her diabetes. Or, the heartbeat of the man who has struggled with depression for far too long. My mind is brought to the story in Acts of the man crippled who sat waiting and begging for money from those who passed by. As the disciples, Peter and John, encountered him, they stopped and saw him. They didn't give him the money he was asking for, they gave him more than he could ever imagine. In Jesus' name, the man who was crippled was healed completely and fully. Can you imagine his testimony? What restoration and joy from his healing. This is what we encounter at Victory, through the provision of not just excellent healthcare, but the love and compassion of the Great Physician. I encounter the love of God through the mission of Victory everyday. It is through His provision, compassion and faithfulness that I and all of Victory experience the heart of God.

As 2021 was another year of great difficulty, I am so encouraged by the great work that has been and will continue to be accomplished through Victory and our partners like you. From the establishment of the William M. Lightfoot, M.D. Surgical Patient Assistance Fund, Healthy Living Program and the ministry's response to hurricanes and the continued impact of COVID-19, Lam convinced that God continues to position Victory for growth and to make an even greater impact in the future. We are nearing our 20th year anniversary and have impacted over 35,000 patients from throughout the Gulf Coast. That's 35,000 heartbeats and testimonies of lives restored. Thank you for your compassion and commitment to the healing and hope for the patients we are privileged to serve.

God bless!

Robert D. Lightfoot, M.D.

Executive/Medical Director

## **2021 SNAP SHOTS OF IMPACT**

Every encounter provided the opportunity for a patient to receive the healing and hope of Jesus.



11,840

Patients Served in 2021



35,000+

Patients since 2003



\$60.3+ million

in Medication Provided at NO Cost



1,070

Lab Appointments



1,062

Patients Received Counseling at NO Cost



160

Referring Physicians



Counties Served in MS, AL, and FL



40,000

Volunteer Hours in 2021



## **SPECIALTY CLINICS**

200

Clinics

Pulmonary

**300** Optometry

Clinics

140

Dental Appointments

### **Additional Clinics**

Gynecology | Neurology | Minor Surgery



## ORGANIZATIONAL EFFICIENCY

Salaries & Benefits: \$855,876

Development & Marketing: \$185,837

Insurance: \$130,213

Laboratory Fees: \$91,592

Facility Related Expenses: \$50,746

Supplies & Direct Expenses: \$46,395

Contract Labor: \$11,615

Additional Expenses: \$9,145

Professional Fees: \$8,085

Postage & Printing: \$7,542

Taxes & Licenses: \$2,711

Cleaning: \$2,704

2021 Actual Expenses: \$1,402,461





## THE NEXT STEP IN HEALTHCARE: **Our Medical Partners**

Partnerships are critical to meeting the complete, medical needs of Victory's patients. Victory has over 160 referring specialists who examine and treat our patients within their own practices.

Advantage Diabetic Supplies and Shoes Alabama Breast & Cervical Cancer Early Detection Program Alabama Orthopaedic Clinic Ascension Hospital Azalea City Physicians for Women Barco X-Rav Cardiology Associates Cardiovascular Associates Chiropractic Works Clardy Contact Lens Center Coastal Clinical Research Coastal Neurology Institute Comprehensive Pain Management and Rehab **Covenant Hospice** Dermatology Center Discover Chiropractic Center Dr. Corsentino Chiropractic & Associates

Focus MD Healing Touch Chiropractic Premier Medical Group Horizon Research Group Immediate Care of the South Infirmary Health Integrity Training and Consulting Services Lifelines Counseling Medical Center Podiatry Mental Health of Mobile Mercy Medical Hospice Mitchell Cancer Center Mobile Lion's Club Mobile Medical and Diagnostic Mobile Neurology Group Mobile Premier Pediatric Dentistry Nephrology Associates Occupational Health Center

O'Grady Orthopaedics Prevent Blindness America **Quest Diagnostic Supplies** Springhill Memorial Medical Center Stanton Road Clinic The Center for Dermatology The Orthopaedic Group The Strada Center **Urology Associates** University Hospital Veterans Recovery Resources YMCA of Mobile

# OUR PARTNERSHIPS MAKE A FULL CONTINUUM OF CARE POSSIBLE 2021 Income by Source

Individuals: \$512,280

Hope for Healing\* \$455,981

Patient Fees: \$430,742

Foundations: \$251,310

United Way: \$110,913

Companies: \$42,728

Churches: \$86,066

Social Media: \$5,586

Total Income: \$1,895,606

\*2020/2021 Hope For Healing Dinner

"I have been impressed with the way that I have been treated by the physicians, nurses, and staff. I was scared to death and the staff reassured me that I was important enough to them to help me through this hard time in my life."

- Victory Patient

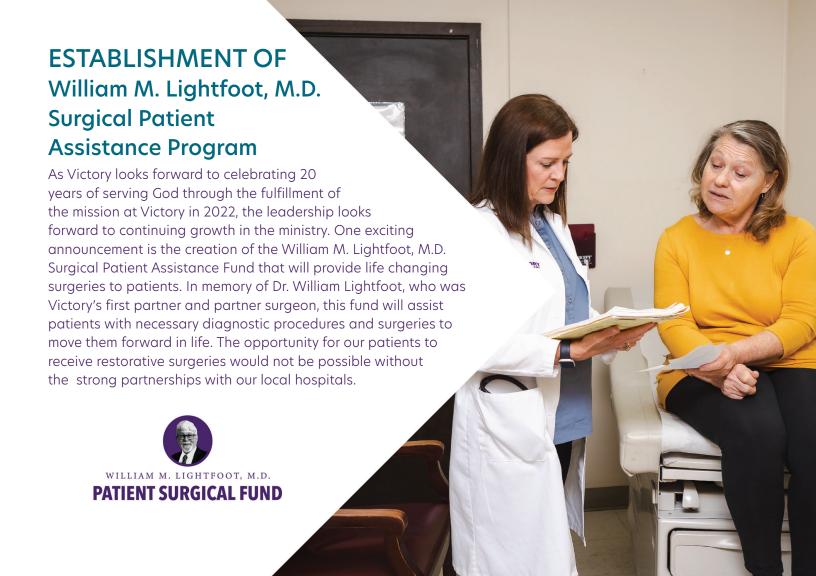
## PATIENT ASSISTANCE PROGRAM: Provision of Free Prescription Medications

The Dispensary Program enables Victory patients to receive all or most of their medications at no charge. Due to the arduous process of enrollment into the pharmaceutical companies' patient assistance programs, Victory staff and volunteers enroll Victory patients into these programs on their behalf. Victory continues to provide medication and laboratory work for patients who are positive for Hepatitis C. The 150 patients who have completed the treatment have all been cured of their Hepatitis C. The cost of the medication and treatment is over \$70,000 per patient. The patients receiving this care have no cost for their medication. In total for 2021, Victory provided

over \$60 million worth of free medication to patients through our Medication Assistance Program. This is significant as 1 in 4 uninsured adults could not afford filling a drug prescription this past year and the same proportion went without recommended tests or treatment due to cost.

Victory orders medication from over 25 pharmaceutical companies' patient assistant programs. The companies below highlight the programs that Victory has been able to secure the highest volume of medications for our patients.







## COVID-19

While 2021 presented numerous challenges, God was faithful in the ways He equipped Victory to face each challenge and navigate it towards opportunities to better serve our patients and to strengthen the ministry. With the surge of the different variants of COVID-19, Victory responded with providing COVID Kits for patients that contained a month's supplies of the recommended vitamins and supplements. Victory also referred a high volume of patients to receive the monoclonal antibody infusions when they tested positive for COVID-19. As many of the local hospitals have been such tremendous partners in the past to Victory, the staff came together to provide prayers, words of encouragement and snacks to the areas in the hospital who were caring for COVID patients.

## **IDA RESPONSE**

Victory is always ready to respond to mission aligned needs within the community and as hurricanes are a part of living on the Gulf Coast, Victory is prepared to care for any evacuees in our community. Victory provided care to a number of evacuees when Hurricane Ida struck Louisiana. Evacuees were in critical need of prescription medication, seeing a physician and speaking with our counselors.

## PARTNERS OF HOPE AND HEALING The Living Stones Society

As we reflect on 2021, Victory can clearly see the lasting impact the generosity and compassion from our dedicated donors have made within the lives of thousands of the patients we are privileged to serve. The collective impact of when healing and hope are combined creates an outcome of our patients' lives being restored, transformed and saved. Because of our partners, a critically ill patient had access to a specialist who provided life-saving care, a patient took a deep breath as a result of our Smoking Cessation clinic, a diabetic received their insulin for no additional cost, and a listening ear was given to a patient battling depression. Patients experience the hope from the Ultimate Healer in a medical practice that cares for their physical, emotional and spiritual needs in a dignified manner. We thank you for the lasting difference you have made within the lives of the 35,000 patients Victory has encountered.

### \$25,000 and above

Ascension Providence Hospital
Mr. and Mrs. Joe Byrum
The Crampton Charitable Trust
Infirmary Health
J.L. Bedsole Foundation
The Mapp Family Foundation
Mr. and Mrs. Kenny Muscat
Springhill Medical Center
The Daniel Foundation of Alabama
United Way of Southwest Alabama

\$10,000 to \$24,999

Dr. and Mrs. Richard Beverly

Blue Cross Blue Shield of Alabama, The Caring Foundation
Catranis Family Foundation
Church of His Presence
Church of the Highlands
Coldwell Banker Reehl Properties, Inc.
Community Foundation of South AL
Dr. and Mrs. Dan Enger
Florence Foundation
Mr. and Mrs. Scott Fraser
Mr. and Mrs. David Haynes
Henson and Kirkland Charitable
Foundation
Mr. and Mrs. John Mashburn

Mr. and Mrs. Emory B. Peebles
Mr. and Mrs. Marion Quina
Redemption Church
Runner for Hire
Mr. and Mrs. Benny Snow
Honorable and Dr. John Williams
Mrs. Cindy Zebryk

#### \$5,000 to \$9,999

A.S. Mitchell Foundation
Alliance to Medical Society
Ben May Charitable Trust
Mr. and Mrs. Mike Berry
Boos Navarre, LLC
C. D. Helen and Jeff Glaze Foundation

Mrs. Charlene Campbell Mr. and Mrs. Dennis Carroll Cart Dr. Christ United Methodist Church City Hope Church Cottage Hill Baptist Church Covenant Presbyterian Church of Mobile, Inc. Dr. and Mrs. William Daniels Dr. and Mrs. Jake Epker **Exotic Import Specialists** Fairhope Direct Mr and Mrs John Garrett Government Street Presbyterian Church - The Ethel Burgess Maschmeyer Trust Harry J. and Aloyis L. Sonneborn Charitable Foundation Mr. and Mrs. Michael Hofto Joe Bullard Cadillac, LLC Mr. Khyle Jordan Dr. and Mr. 7ac Lambrecht Mr. and Mrs. Prentiss Lawson Lillian C. McGowin Foundation Mr. and Mrs. Joseph Lomax Luke 4:18 Fellowship Mars Hill Church Dr. and Mrs. William Martin Mr. and Mrs. Craig Mathews

Dr. Marion McMurphy Dr. and Mrs. Michael Meshad Mr. Thomas Montz Mr and Mrs C Moore Mr. and Mrs. Timothy Morris The Moses Foundation Mt. Hebron Church Ministries Network for Good O'Melia Foundation Charitable Trust Occupational Health Center Mr. Bob Owens Dr. and Mrs. Hubert H. Parker, IV Precisions Construction Corp. Inc. Dr. and Mrs. Kevin Prewett Mr. and Mrs. Bernard Quinn **RJJB Family Foundation** Ms. Katie Salzman Mr. and Mrs. Donald Simpson South Coast Church Spring Hill Baptist Church Tensaw Mulch, Inc. The First Bank The Frank Ladd and Vivian LaVerne Duvalle Charitable Trust Ward International Trucks Mr. Bill Wasden William G. Helis Chapter 310

Williams Charitable Foundation

Mr. and Mrs. Brent Wilson

Mr. Andrew and Dr. Stacev

Alabama Orthopaedic Clinic

Alabama Power Energizers

American Power Equipment

BancorpSouth Foundation

Dr. and Mrs. Henry Barber

\$1.000 to \$2.999

AccuReg Software

Mr. Paul Barnett

Mrs Pam Bixler

Ms. Sandra Blount

Dr. Brandon Bodie

Brvant Bank

Mrs. Valerie Boatman

Dr. and Mrs. Fred Bodie

Mr. and Mrs. O. R. Boutwell

Mr. and Mrs. Kevin Bryars

Dr. and Mrs. Ken Burnham

Dr and Mrs Thomas Butler

Dr. and Mrs. Caleb Butts

Mr. and Mrs. Ty Bullard

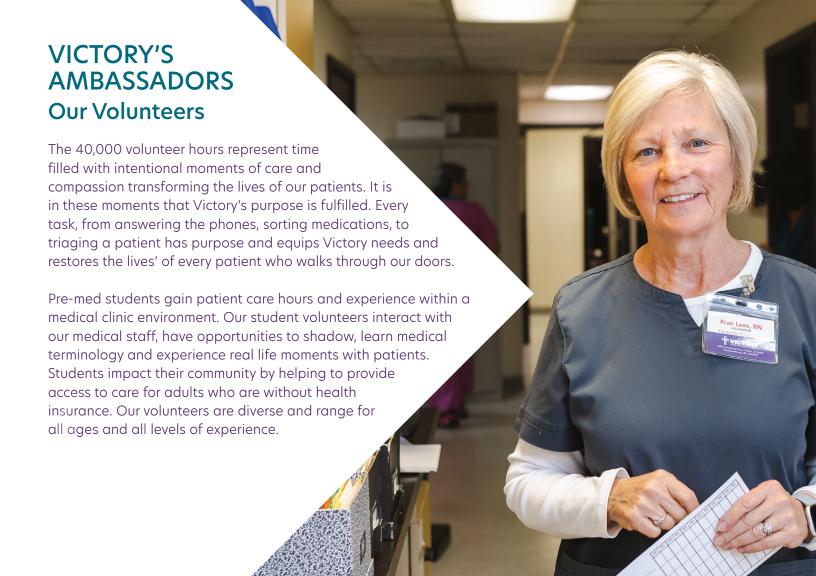
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Mr. and Mrs. Scott Browning

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Mr. and Mrs. John Bell

Mr. and Mrs. Frank Berry





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#### **Churches**

Abiding Word Fellowship Church

Chickasaw United Methodist Church Christ Redeemer Church Christ United Methodist Church -Esther Circle Cottage Hill Baptist Church - Jim Nixon Life Group Cottage Hill Baptist Church Mission Friends First Baptist Church of Satsuma Grace Life Ministry - Friends in Christ Harvest Church Holy Spirit Anglican Church Jude 3 Ministries Kingswood United Methodist Church Luke 4:18 Fellowship - Faye Roberts Sunday School Class New Generation Church New Hope United Methodist Church - Mens Club Satsuma First Assembly of God Spring Hill Presbyterian Church St. Paul's Episcopal Church Stockton Presbyterian Church - Women's Auxiliary Theodore United Methodist Church Theodore United Methodist Women Westwood Baptist Church

#### **Companies**

A & Z Management Services, Inc. Affordable Painting and Construction Byers Sales and Marketing, Inc. Calagaz Photo Cammie's Old Dutch Ice Cream Cardiology Associates Cimco Refrigeration, Inc. **Don Mayes Properties Dowell Financial Group** Employers' Administrative Services **Evonik Corporation** Grand Bay United Methodist Church Gwin's Commercial Printing Helmsing Leach Herlong Newman and Rouse, PC Integrity Cleaning Service Jason Smith Land, LLC JustGive. Kitchens Electric Co., Inc. Last Out Foundation Louise Manwaring, LLC Medco Logistics, Inc. Merchant Services Midtown Family Dental Mobile Sports and Entertainment Mostellar and Shreve **Outlaw Plastic Surgery** 

Ozark Insurance Agency
Premier Medical Group
Providence Hospital Sleep
Evaluation Center

Renew Physical Therapy and Wellness Sam Winter and Company, Inc.

Senior Bowl

The Blackbaud Giving Fund

The Cave Ministries
Twilley Brothers, Inc.
U-Haul Moving & Storage

VONA Case Management, Inc.

Wendy Wilson Photography

Yeager's Professional Repair and

Service Center

The Glass Guru of Mobile

### **Organizations**

Alabama Power Service Organization P E O Sisterhood Chapter L

#### **Foundations**

Bodet III Family Foundation Frontstream

The Benevity Community Impact Fund

#### **Individuals**

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Mrs. Amber Emrich

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Ms. Catherine Hamilton

Mr. and Mrs. Stan Hammack

Ms. Margaret Hannon

Ms. Suzy Hardy

Mr. and Mrs. Abe Harper

Mr. Kelly Harrell

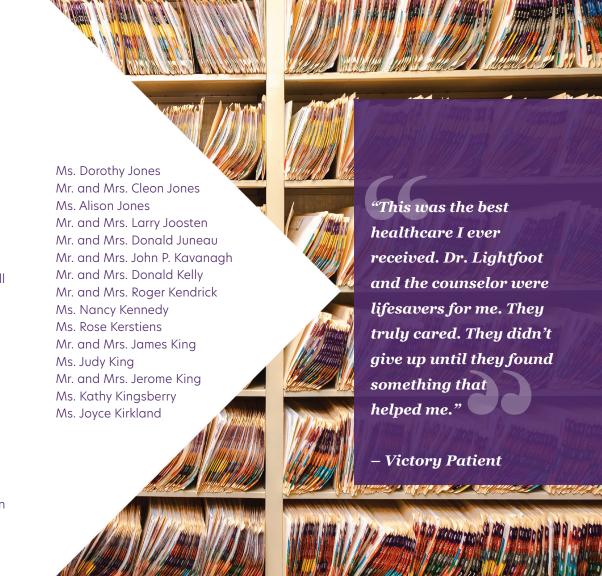
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ELM

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Mars Hill Church

Motivation Media, Inc.

Mr. Kenny Stewart Power Productions Revelery Bloom

SOHO

Stokley's Garden Express U-Haul Moving and Storage Wendy Wilson Photography

The Maids

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Lagniappe

Local 15 News

Mobile Area Chamber of Commerce

Mobile Bay Monthly



Every gift generously given to Victory
Health Partners restores and saves lives.
There is much at stake for our patients who lack access to affordable and quality healthcare.
Through your commitment to our community and our patients healing, they have hope for their journey.



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