



## Not Finished Yet

Robert D. Lightfoot, M.D., Executive / Medical Director

*“But now, O Lord, you are our Father; we are the clay, and You are our Potter; we are all the work of Your hand.” Isaiah 64:8 ESV*

“Not finished yet,” were my final remarks from our 2022 Hope for Healing held on May 24th at the Convention Center. Throughout the twenty years, we have witnessed God sharing His love for His children through the provision and protection over Victory Health Partners. Over 35,000 patients have sought care within the clinic and our prayer is they have encountered the Great Physician through the kindness of a volunteer, compassion from a counselor, and care from a physician. While the impact can only be credited to the faithfulness of

God, we know that He isn’t finished yet.

Victory is growing. The need of access to quality and affordable healthcare remains and there is a greater need for closer partnerships and higher capacity to remove the many barriers our patients face for wellness. With a future of growth, I look forward to the continuation of the testimony of Victory. I can’t articulate the gratitude within my heart for you joining us as we make Jesus known through each doctor’s appointment, every phone call, and opportunity. He is not done yet!





## 2022 Hope For Healing

*Twenty years of hope and healing along the Gulf Coast.*

Hope for Healing continues to be an evening of saving and restoring the lives of Victory's patients. Nearly 900 guests joined us Tuesday, May 24th, for an evening of remembering the ordaining and orchestrating God has accomplished within Victory's last twenty years. Several patients and medical providers shared stories of healing and God's love for His children. The compassion and commitment from our sponsors continue to enable Victory to meet the increasing need of access to a full spectrum of healthcare addressing our patients' physical, emotional and spiritual wellbeing. The evening concluded with a Commissioning for the next twenty years to continue following the calling God has placed on Victory to continue healing and offering hope to our neighbors.

Tami and Dr. Robert Lightfoot, Victory Health Co-Founders  
2022 Hope for Healing Celebration

## Thank You To Our 2022 Hope For Healing Sponsors

*Together, we have transformed and saved the lives of our neighbors who are without health insurance. For every \$1 donated, \$70 worth of healthcare is provided. Thank you to the following community and business partners whose sponsorship and in-kind donations make a difference in the lives of our patients!*

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*\*Thank you for your generous gifts for time, talent, and resources from our in-kind donors.*



Kim Garrett, VHP Director, VHP Patient & Dr. John LeDoux  
2022 Hope for Healing Celebration

April Anthony, Guest Speaker & Lenise Ligon, Fox10 News Anchor  
2022 Hope for Healing Celebration



Jonathon, USA Med Student, Ashleigh R., Clinic Director & Ron R., Volunteer  
Southwest Chamber Kids Day Community Event

## Beyond The Walls Of Victory

*A community solution for a community need. Re-imagining how to engage with our community, volunteers and partners.*

The last two years have changed the way a lot of companies do business. The pandemic has highlighted the importance of creativity and innovation for Victory Health Partners. As we weathered each challenge with our patients and our community, Victory Health stayed committed and focused on the fulfillment and growth of the mission God had commissioned nearly 20 years ago.

Our partnerships with the medical community, businesses, chambers, organizations, churches and individuals have allowed us to participate in events like walks, health fairs, church activities, community events and speaking engagements. We know there are many in our community who are not aware that Victory Health is an option for their health and wellness needs. Opportunities to engage our community deeper is imperative to ensuring we reach those who need healing and hope. Many times it's by word of mouth that a person hears about Victory Health Partners. It truly takes all of us! Help us help those in need by sharing, inviting us along, or opening doors for us through your connections.

Interested in experiencing the impact of your generosity? Join Dr. Robert Lightfoot for a lunch and tour of Victory Health. Please contact Kim Garrett at [kgarrett@victoryhealth.org](mailto:kgarrett@victoryhealth.org) to learn more and RSVP.



Aelecia, USA Pre Med Student  
City of Prichard Back to School Bash



Charmaine, USA PreMed Student  
Johanna, Auburn University PreMed Student  
& Circle Church Back to School Bash

## Simple and Easy Ways to Help us with Hope and Healing

1. Help us build partnerships. Partnerships in the medical and business community are critical to our ability to offer a full spectrum of healing and hope.
2. Spread the word! Talk about Victory Health and our resources. Like and share our social media posts. Pass on our brochures to family, friends, colleagues and church, etc.
3. Make a financial gift. Set up a reoccurring donation or make a one time gift. For every \$1 donated, \$70 worth of care is provided.
4. Volunteer your time. We need office aids, pre-med students, RNs, dental hygienists and medical providers.
5. Make an in-kind donation. We are always in need of clinic supplies like paper towels, copy paper, hand soap, cleaning supplies, etc.
6. Use Amazon Smile and select Victory Health Partners when making purchases via Amazon. A percentage of your purchases will be donated to Victory Health.

### Resources You Can Use!



Make a Donation



In-kind Gifts List

Partnerships & Speaking Opportunities  
Contact Kim Garrett  
[kgarrett@victoryhealth.org](mailto:kgarrett@victoryhealth.org)

Volunteers and Marketing  
Contact Kerry Cohen  
[kcohen@victoryhealth.org](mailto:kcohen@victoryhealth.org)



# Patient Assistance Program

## Provision of Free Prescription Medications

Our Patient Assistance Program (PAP) continues to be a major asset in assisting our patients with their health journey. The PAP enables Victory patients to receive all or most of their medications at no charge.

Due to the arduous process of enrollment into the pharmaceutical companies' patient assistance programs, we enroll each Victory patient into these programs on their behalf. Victory continues to provide medication and laboratory work for patients who are positive for Hepatitis C. The PAP removes another barrier for our patients as most adults without health coverage can not afford to fill a drug prescription.

**Between the months of January through July 2022, our Patient Assistance program has ordered and provided \$37,926,923.98 worth of medications at no cost to our patients.**

Medications are ordered from over 25 pharmaceutical companies' patient assistant programs. Pharmaceutical companies like GSK, Gilead/Theracom, Lilly Cares, Sanofi and Takeda continue to be a vital source for our patients.



## 2021 Snap Shots of Impact

*Every encounter provided the opportunity for a patient to receive the healing and hope of Jesus.*



11,840

Patients Served  
in 2021



35,000+

Patients  
since 2003



44

Counties Served  
in MS, AL, & FL



160

Referring  
Physicians

SPECIALTY  
CLINICS

140

Dental  
Appointments

200

Pulmonary  
Clinics



1,070

Lab  
Appointments  
at reduced cost



1,062

Patients Received  
Counseling at  
NO Cost



\$60.3+ million  
in Medication  
Provided at  
NO Cost



40,000

Volunteer  
Hours in 2021

300

Optometry Clinics

Additional Clinics  
Gynecology | Neurology  
Minor Surgery

EASY WAYS TO  
PARTNER

SIGN UP  
for our E-New



DOWNLOAD  
and share



LIKE & FOLLOW  
us on social media



INVITE A FRIEND  
& sign up for a tour



## Why I Volunteer...

The opportunities to partner alongside our medical and business community equips and empowers Victory to continue expanding the access to care for the increasing number of patients seeking healthcare. Did you know that Victory has over 160 referring specialists who examine and treat our patients, either at our clinic or at their own practices?



### *Phillip Almalouf, M.D.*

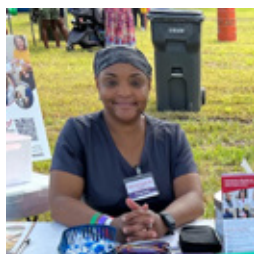
*Pulmonologist, Internal Medicine*

*Assistant Professor of Internal Medicine at USA*

I love volunteering at Victory Health Partners,

and it has been very rewarding. I have been doing it since 2017 and I plan on doing it for years to come. As a volunteer, you have the opportunity to help improve the lives of individuals who may otherwise not have access to medical services. That will go long way in optimizing the delivery of care in our community. You will also improve medical literacy in our community by educating our patients about their disease process and proper use of medications to

improve compliance. You will be able to make a difference. You will form connections that you can maintain throughout your career. I think the world of our team; I truly believe that we have the most intelligent, hardworking, dedicated, yet humble, team I have ever known in my professional career. Everyone is very quick to lend support and guidance, not only to our patients, but also, to all other team members with all respect and reverence. This is only surpassed by Victory staff's solid work ethics. I have been always impressed by the compassionate care and empathy for our patients and families.



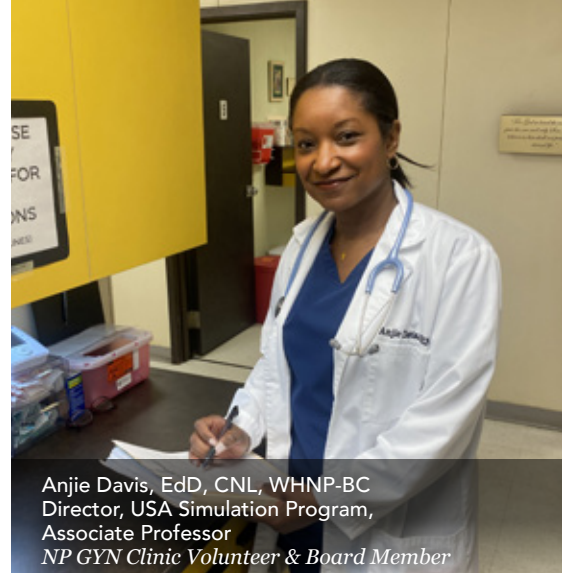
### *Stacy Clements, BSN MSN*

*OB/Pediatric Instructor at Springhill College, Certified Personal Trainer (CPT, NASM) and Fitness Nutrition Specialist (FNS, NASM)*

Stacy Clements is a native of Mobile,

Alabama and one of our newest volunteers at Victory. She recently moved back to her hometown of Mobile, after officially retiring from 28 years of active duty as an Army Nurse Corps Officer. Stacy received her BSN from the University of Alabama in Huntsville, an MSN from Liberty University, and is currently pursuing her Doctorate of Nursing Practice from Samford University. She is the founder of Innovative Solutions to Fitness (iS2FIT). Stacy shares, "I believe that giving back to our community in any way possible, is our reasonable service. Since returning to Mobile, I had been praying for God to

give me a means to give back. This is when I found Victory Health Partners. I was invited to their annual dinner which celebrated and highlighted their patients and community partners. I left that night with my heart full and complete, because I knew this was God placing me where He wanted me to be. Victory Health not only gives to the community, but they are a shining light that provides compassionate care while respecting the dignity and self-worth of every patient. And as former chief nurse and manager, I love that their volunteers include so many pre-med students. This opportunity to serve their community in this capacity gives me renewed assurance for the future of our healthcare system and our society.



Anjie Davis, EdD, CNL, WHNP-BC  
Director, USA Simulation Program,  
Associate Professor  
NP GYN Clinic Volunteer & Board Member



Renasant Bank Volunteer team  
United Way of SW AL 2022 Day of Caring



Nicole & Isabella, USA Pre-Med students  
Triage Volunteers



Sally Jackson, RN  
Clinic Volunteer





## Healing and Hope

It's through meaningful partnerships that has made it possible for Victory to provide life-saving access to compassionate and comprehensive healthcare for adults who are without health insurance. The difference you have made can be experienced in patients' testimonies like the one below:

*"I have been a Victory patient for 6 years. Jason is the best counselor. He prayed with me and has helped me so much. Dr. Lightfoot listens to everything I tell him then he makes recommendations. I am so grateful and I tell everyone to go to Victory. I pray every night to God. I believe in Him. I know He is there. If it were not for Victory I would not be here right now."*

- Cathy, Victory Patient

## Save the Date

Tuesday, May 2, 2023  
 Hope for Healing  
 Dinner & Celebration  
 Arthur R. Outlaw Convention Center

Pictures & videos from 2022 Hope for Healing Celebration is available at [victoryhealth.org/hopeforhealing](http://victoryhealth.org/hopeforhealing)

## A Gift of Life A Life Policy Charitable Gift

A gift of a life policy no longer needed can be made to Victory Health Partners, either pledging to make unrestricted annual gifts to the charity to pay future premiums (if any) or not. The policy and annual gifts would be deductible charitable donations in the year given. If the annual gifts are made in the form of appreciated property (i.e., stock) Victory can sell it and the donor can avoid capital gains tax, effectively reducing the cost of the gift.

On existing or new policies, the charity can be named as a primary beneficiary or secondary beneficiary after a family member with the donor maintaining control which means no current deductions, but a charitable estate tax deduction for proceeds paid to the charity on death. In these cases, the policy beneficiary can be changed as the owner might desire and the charity can't depend on the gift. Secondary beneficiaries take only

if the primary predeceases.

If a new policy is purchased for the charity, it can provide a significant legacy at lower cost when you make the charity its owner and beneficiary and you agree to make annual tax deductible gifts to the charity equal to the premiums which it pays. The death proceeds will not be included in the donor's estate.

Finally, a charitable remainder trust can be created to receive policy proceeds at death, with the trust providing income to an individual(s) for a specific term and thereafter the trust assets will pass to the charity. The gift will create an estate tax deduction at the donor's death.

If you are considering a life policy related charitable gift, please contact your professional tax advisor or Director, Kim Garrett, at 251.445.0036.

## Victory's 2022 Work Anniversaries

*Our staff is a significant part of our Victory Health team, and we couldn't imagine our medical practice without each one of them!*

### MEDICAL TEAM

Dr. Lightfoot - 20+ years  
 Carol - 18 years  
 Carolyn - 18 years  
 Jason - 9 years  
 Dr. Wing - 9 years  
 Ashleigh - 8 years

Dr. Sternberg - 8 years

Jennifer - 2 years  
 Bridgette - 1 year

### ADMINISTRATION

Sam - 19 years  
 Marcia - 17 years  
 Kim - 10 years

Dana - 6 years  
 Lynne - 4 years  
 Allison - 3 years  
 Rebecca - 2 years

*Welcome Newbies*  
 Kerry, Alma & Madeline





## **NEW:** Employer Resource *Healthy Employees Are Our Best Asset*

We know not every company can offer health insurance coverage; not every employee can afford to take health insurance offered by their company, and some employees don't qualify for their company's coverage. We also know a healthy workforce impacts your company and is vital to your workplace.

Health is a state of complete physical, mental and social well being. Your employees need to be healthy to feel good. Only then will they perform their best and also encourage others around them. The easiest way to encourage employee health is by introducing health initiatives.

Allow us to partner you on your health initiatives by offering our resources at Victory Health Partners. We have developed an Employee Healthcare Resource packet with a place to add your company logo. This tool is designed to be included in your on-boarding process of a new employee or made available to your current employees.

Your employees will appreciate that you took the extra step to share resources that they may not be aware of.

Once your employee contacts our New Patient Coordinator at 251.445.0038 to begin the process of becoming a Victory patient, they will gain access to a full spectrum of compassionate, affordable and comprehensive healthcare.

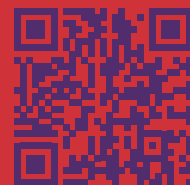
### *Do You Know A Small Business Owner?*

Victory Health Partners is a healthcare practice for companies who have employees 19 - 64 years old who are not covered by or do not qualify for health insurance! Let's partner together to ensure a healthy workforce. Our Employer Resource Packet was created for companies to share with their staff. Visit [victoryhealth.org/partner-resources](http://victoryhealth.org/partner-resources) or scan the QR code on the right side of this page. There you will find resources you can share.

## Benefits of a Healthy Workforce

- Increased productivity
- Reduced absenteeism
- Reduced healthcare costs
- Improved work culture
- Enhanced company image
- Increased work satisfaction
- Reduced workplace stress
- Increased job retention rate
- Better workplace safety
- Increased employee engagement
- Reduced employee turnover

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## Providing Our Partners With Tools! *Be in the know about Victory Health Partners*

### *Who is Victory Health Partners and what do we do?*

We are a faith-based, non-profit primary care medical practice that offers healthcare for adults 19 - 64 years old who are without health coverage. Through partnerships with the medical community, we also offer specialty care for our patients.

### *Types of Care offered*

Primary Care; Counseling; Dental; Diagnostic Testing; Hep C Treatment; Lab Work; Nutrition; Neurology; Medication Assistance; Minor Surgery; Pulmonary; Smoking Cessation; Optometry; Women's Wellness; Diabetes Education

### *How does a person become a Victory Health patient?*

- Have no form of private medical insurance

- Not be eligible for full Medicaid, Medicare or VA benefits.
- Be a resident of Mobile or Gulf Coast area (MS & FL).
- Be between the ages of 19 & 64.
- Be a U.S. citizen or a legal resident of the United States.
- Have a gross household income of less than four times the Federal Poverty Guidelines

### *What is the Victory co-pay?*

- Primary & Dental: \$35 - \$55
- Specialty Visits: \$10 - \$55
- Counseling & Prescriptions: \$0
- Xrays & EKGs: \$0

### *How does a patient get started?*

Call 251.445.0038 and make an appointment with our New Patient Coordinator.

## *2022 Board of Directors*

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Dr. Robert Lightfoot

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