ITHUSTLERS

INNOVATIVE CENTRICITY

Capability Statement - 2023

We focus on people first and technology second

At IT Hustlers, we manage your innovations and developments through interoperability and integrations. We streamline the backend tasks so you can focus on the customer and their needs.

Our objective is to streamline your workflows and reporting, making customer centricity just work.

Our first and foremost objective is to be your trusted partner and expert, working with you to make magic happen. Together we can deliver transformative business outcomes with the intelligent and human-centered use of information technology.

✓ Small Packets that Work
Our approach simplifies projects and allows focus on what matters most - delivering valuable innovative solutions that meet genuine needs. This helps to reduce risk and complexity and makes it easier for us to collaborate on the things that are most important.

✓ Helping you be the hero.
Our mission is to help our clients, partners, and staff become the heroes of their stories. The path to success is not always easy, but we are here to help you every step of the way.

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✓ Discover, Design, Develop, Deploy and Drive.
Our methodology is designed to help us identify and achieve objectives, while also staying within the scope of subscription. This allows us to deliver innovative new technologies and provide training and support to help customers adopt and get value from them.

✓ IT HUSTLERS recommended eco-system
As we are well versed in Microsoft offerings for licensing solutions and support for M365, Dynamics and Azure. We are happy to develop a business solution in the Eco-system of your choice.

✓ Our Great Team. Your Extended Team
We are very careful when we hire new team members, and we are very protective of our values and culture. These core elements are essential to our success. Our team works closely with your team - we are all genuine people who are committed to delivering genuine results.

We have developed and coordinated new clients from several industry sectors and disciplines:

"Industry Hero on the Rise"

IT Hustler's clients now come from many different industries, Construction, Education and Finance to name a few but they all share a common goal: getting more value from their investment. That's where IT Hustlers comes in, working to help our clients get the most out of their systems.

With experience in thousands of successfully delivered projects IT Hustlers has built up strong industry expertise - we understand the similarities between sectors, but also the important differences.

✓ Construction Clients
   Value our ability to drive forward complex designs with multiple stakeholders, and to innovate system updates on a regular basis for efficiency in process.

✓ Educational Clients
   Rally on us to improve interfaces and communication efficiency for student, Parents, and visitors alike for information requirements.

✓ Consultancy Clients
   We innovate communication methods for timely execution for governance and mitigation for adherence to mediatory standards.

✓ Finance Clients
   Require business efficiency, identify actionable insights and data, and to connect people and processes for governance oversight.

✓ Not for Profit Clients
   Value our ability to be agile in our approach to prioritise people over technology. Allowing us to deliver impactful solutions in an efficient and agile manner.

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We deliver powerful

Innovative business solutions

Office 365 collaboration and Communication

Improve productivity and employee satisfaction whilst maintaining security and data integrity.
IT Hustlers modern workplace solutions provide seamless collaboration and communication across locations, languages, and platforms.

BUSINESS APPLICATIONS

Dynamics 365 and Power Platform business solutions

Integrated, purpose-built apps to manage every business functions.
From sales and marketing, through customer service, to business optimisation and process automation, IT Hustlers delivers proven solutions to Australian corporations and Business's.

OPERATIONS AND FINANCE

Business Central and Project Operations

Accelerate towards business goals with IT Hustler's advanced Project Operations solutions, and ERP solutions built on Business Central. Providing operational flexibility, optimised performance, and actionable insights, locally and across jurisdictions.

Microsoft Partner

IT Hustlers now a Proud Partner for Microsoft Products and services.

The Hustler way

Foundation of Hustling is having fundamentals of business integrated in knowledge for all:

Entrepreneurship – Approach to focus on processes to plan and create systematic viable needs
Leadership – Leading help to create opportunities
Sales – Focus on product knowledge to influence for larger opportunities from scratch
Experience – Gained knowledge from industry and life for a coordinated approach
Self-awareness / Empathy /Passion – knowing how to offer relatable resolutions

IT Hustler glossary of Definitions

"Hustler" – having focus on leading influence for a relatable and knowledgeable opportunity for all

A Hustler in Business is one of the highest regards in business,

A Hustler makes up for limited resources with insight, Skill, initiative, action, empathy, and minimised risk.

The opposite would be a clown talks big but has no delivery, leaving other parties to deal in their mess.

Discover, Design, Develop, Deploy and Drive.