# Influential Leader

### 01 Overview

The influential Leaders program is designed for high-performing and ambitious managers and leaders who want to further their careers and become effective team leaders and be profitable members of your organisation.

Enhance your team performance by focusing on growing Influential Leader's with in your organisation. We work directly with your managers so that they can make transformational changes in their careers and your organisation.

Creating a culture of leadership will multiply your efforts and results.

### 02 Objective

By the end of the Influential Leader program - learners will be able to:

- Compile a strategy for their team.
- Empower themselves and team members performance.
- Make effective and efficient decisions.
- Align personal vision to the organisations vision.
- Determine how to build trust, credibility, and confidence.
- Describe and leverage the team's strengths and potential.
- Identify the attributes of a successful role model.
- Create a personal leadership brand.

### 03 Facilitation

Influential Leaders - with Sarah Morgan is a hands-on, implementation program that holds your team members and participants accountable to the learning and outcomes

We have your organisation's objective firm in mind.

We ensure that the outcomes, required actions, and questions are properly actioned, and appropriately dealt with.



### **Learning Outcomes**

- Develop certainty and leadership
- Build credibility
- Achieve peak team performance
- Strategically make decisions
- Focus on the positive outcomes
- Engagement and collaboration



### **Ideal for Organisations**

- Want to grow their organisation with leaders
- Want to build a high performing culture
- Want to strengthen their teams' relationships
- Have their team members take responsibility
- Who want to engage and retain top talent



# **Timeline**

01

Building strong leaders - Creating a legacy in leadership. We do not know what we cannot see. Having an outside perspective can be extremely powerful when looking to make meaningful and lasting changes. Learners will have a one-hour coaching session each week,

#### Weekly over 3 weeks

02

Building Credibility - Confidence, Trust, and Engagement. Having a coach's support while making meaningful changes, as well as celebrating their wins, can positively impact a leader's confidence levels.

#### Weekly over 3 weeks

03

Culture of Performance - Mentoring, role model and creating a personal brand to benefit the organisation.

Learners will have a one-hour learning session each week, the opportunity to ask and have answered questions.

Weekly over 3 weeks



## **Deliverables**



#### **ALIGN VISION AND VALUES**

Learners align their values to the organisations vision and values



#### CREDIBLE LEADER

Strengthen relationships, communication and confidence



#### **HIGH PERFORMING LEADER**

Learners learn how to build a high performing culture



#### **ORGANISATION CULTURE**

Become a sort after work place for top talent

#### **TERMS OF PAYMENT**

Payments for projects are to be made before the project starts. We will provide you with the payment details as we begin the project. We also offer payment plans for each milestones separately - meaning your upfront investment amount will be smaller. Please contact us for details!

### Total Investment:

**Excluding GST** from

\$ 3000

Per Person

Profile Tool

**\$ 750** Per Person

