

Zamora Crawford Olin, DBA, MBA
CEO & Co-Founder

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ACQUISITION SUPPORT SERVICES

Crawford Olin, LLC specializes in providing immediate solutions to support **contracting and procurement personnel** staffing shortages, business operations, project/program management needs, planning requirements, and certified Defense Acquisition Workforce Improvement Act (DAWIA) equivalent training. Headquartered in Lynchburg, Virginia, Crawford Olin has **over 50+ years of professional experience** and subject matter expertise in providing acquisition support services.

CORE COMPETENCIES

 Contract Management	 Program Management	 Acquisition Planning	 Contract Closeout
 Requirement Analysis	 Data Collection & Analysis	 Grants Management	 Training Solutions

PAST PERFORMANCE

GOVERNMENT

- **National Science Foundation:** Subcontractor, Program Management and IT Acquisition Support Services. (May 2020 - Present).
- **Army Contracting Command:** Program Management and Contract Management Support. (2016 - 2017)
- **Army Contracting Command:** Contract Closeout Support. (2015 - 2016)

COMMERCIAL

- **Various Clients:** Contract Management, Contract Administration, Subcontract Management, Strategic Planning, Contracting and Procurement Training, and Organization Development (2015 - Present).

NAICS CODES

- 518210 - Data Processing
- 541511 - Custom Computer Programming Services
- 541611 - **Administrative MGT and General MGT Consulting**
- 541910 - Marketing Research and Public Opinion Polling
- 541990 - All Other Professional Services
- 561110 - Office Administrative
- 561320 - Temporary Help
- 561499 - Business Support
- 561990 - All Other Support
- 611430 - Professional and MGT Development Training

DIFFERENTIATORS

- **30+ years** of Acquisition expertise
- **20+ years** of Program Management experience
- Embedded **processes and procedures** to ensure continuous improvement
- **DAWIA, PMP, and NCMA** certified personnel
- Use of **proven training methodologies** that support knowledge retention

CERTIFICATIONS

- WOSB/EDWOSB
- VOSB