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WORKFORCE DEVELOPMENT TRAINING

Crawford Olin, LLC is a Defense Acquisition University (DAU) Equivalent Provider, providing **certified Defense Acquisition Workforce Improvement Act (DAWIA)** training. We offer onsite/offsite courses in the areas of Contracting, Logistics, Program Management, Purchasing, and Information Technology.

Crawford Olin also provides customized training solutions, instructional systems design, explainer videos, and train-the-trainer training.

DAU EQUIVALENT TRAINING COURSES

ACQ 101: Fundamentals of Systems Acquisition Management

ACQ 265: Mission-Focused Services Acquisition

ACQ 315: Understanding Industry (Business Acumen)

CON 090: FAR Fundamentals

CON 091: Contract Fundamentals

CON 100: Shaping Smart Business Arrangements

CON 121: Contract Planning

CON 124: Contract Execution

CON 127: Contract Management

CON 170: Fundamentals of Cost and Price Analysis

CON 200: Business Decisions for Contracting

CON 216: Legal Considerations in Contracting

CON 237: Simplified Acquisition Procedures

CON 252: Fundamentals of Cost Accounting Standards

CON 270: Intermediate Cost and Price Analysis

CON 280: Source Selection and Administration of Service Contracts

CON 320: Advanced Indirect Cost Analysis

CON 334: Advanced Contingency Contracting Officer's Course

CON 360: Contracting for Decision Makers

CON 370: Advanced Cost and Price Analysis

COR 206: Contracting Officer's Representative Contingency Contracting Environment

COR 222: Contracting Officer's Representative

NAICS CODES

541611 - Administrative MGT and General MGT Consulting

611430 - Professional and MGT Development Training

DIFFERENTIATORS

- **15+ years** of curriculum development & instructional design experience
- Embedded **processes and procedures** to ensure continuous improvement
- Use of **proven training methodologies** that support knowledge retention

CERTIFICATIONS

- WOSB/EDWOSB
- VOSB

PAST PERFORMANCE

- Live, Online, and Virtual Instructor-Led Trainer with DAWIA, PMP, and NCMA certifications
- **1,000+ Contracting Professionals trained** in commercial & Government agencies.
- **Experience with various LMS and Webinar Software** (Adobe Connect, Blackboard, Canvas, Google Classroom, Moodle, MS Teams, Saki, TalentLMS, Thinkific, WebEx, and Zoom)